



Conservation Collective

Development Manager – Job Description

The Conservation Collective (CC) funds solutions to protect the environment, restore nature, and safeguard against climate change.

The CC UK charity is a network which incubates, launches, and supports local foundations to channel new streams of environmental funding to support the most impactful grassroots projects.

Environmental philanthropy faces two key challenges: persuading people to direct money to the biggest issue of our time, and getting that money to the most effective environmental initiatives. We have a proven and winning formula for both. Our growing network has already raised and distributed millions of pounds, and we're just getting started...

As the demand for our model increases around the world, this growing team is recruiting a Development Manager.

This role is to support the critical role the Conservation Collective plays in fund raising – both to support our core mission as a network and to open new channels of funding to boost local impact and scale up successful grassroots projects.

We're looking for a confident, entrepreneurial and pro-active individual with experience in and a passion for, the environmental sector. This person will be able to work closely with the small, fast paced, remote team and both following up and converting leads, managing and maintaining donor relationships and creating new opportunities.

Key activities of the role will include working closely with the Executive Director, and with the Marketing Manager:

- Support all aspects related to launching a new foundation based on our successful model: fund raising, operational set up and strategy development.
- Develop outreach programme to research, convert and maintain relationships with new private donors, corporate partners and trust and foundations supporters for the CC and local foundations.
- Support on material creation and distribution and event curation and organisation.
- Build up CC visibility on all partner external websites e.g. One Per Cent for the Planet, Charitable Travel etc.

The person for this job will have:

- Relevant experience in fund raising for profit or not for profit, grant giving, or working within the sector in a philanthropic context.
- Be an excellent and confident communicator who can work well with an array of stakeholders.
- Good strategic thinking and be able to spot and pursue opportunities.
- The ability to represent the Conservation Collective at events and meetings.





- Excellent written and organisational skills.
- Comfortable with using (or learning to use) MS Office suite, Canva, Trello and Salesforce.

Salary: £28,000 to £30,000 per annum, subject to level of skill and experience

- Annual pay annual pay review.

Benefits: being part of a dynamic, creative and growing team working to amplify the impact of the most effective local grassroots solutions.

- Flexible working as standard, with a willingness to travel to London regularly
- Generous holiday allowance;
- Employer pension scheme;
- Travel within the UK and possibly overseas.

Apply by December 9th, by sending a CV and cover letter to:
Jade Brudenell jade@conservation-collective.org.

